





QLD CHAPTER NEWSLETTER

Photo from the Queensland Chapter archives





The Illuminating Engineering Society of Australia and New Zealand is an organization with Chapters in the five mainland States of Australia and New Zealand. The Society operates under the name: IES: The Lighting Society.

The aim of the Society is the advancement of the art and science of illumination and the dissemination of knowledge to all interested parties. The Society's diversified membership includes engineers, architects, educators, students, contractors, manufacturers and designers.

Arcus

Arcus is the official newsletter of the QLD Chapter of the Illuminating Engineering Society of Australia and New Zealand.

Memberships

There are two types of membership available; individual and corporate (or company).

For further information on membership contact Queensland Chapter at the ies website.

QLD Chapter Management Committee

President: Andrew Chase

Vice President/ Lighting Design Awards: Steve Hare **Annual Dinner:** Felicity Kammholz & Andrew Chase

Secretary & Treasurer: Rick Morrison

Membership and Education: Gillian Isoardi

Arcus: Scott McCarthy

Lighting Innovation Awards: Eric Isdale & Peter Parnell Student Liaison/Educators Committee: Gillian Isoardi Technical Meetings: Ricky Coombs & Michael Davies

Advocacy: Trent Dutton & Doug Brimblecombe

Advertising

To advertise into Arcus please contact the QLD Chapter Secretary at the email address provided on this page.

<u>Pricing for advertising is \$20 for members and \$50 for non-members.</u>

Member Page

IES Qld Chapter members are welcome to submit information on employment changes – including new positions, promotions, and 'available for hire', for inclusion in Arcus. Members wishing to be included are requested to send a photo and a short blurb (20 – 30 words) for inclusion in the newsletter, to the editor, **Scott McCarthy**, at <u>Scott.McCarthy@aecom.com</u>

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Visit the Lighting Society at (click on icon)



The Illuminating Engineering Society

Queensland Chapter
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Email: qldsecretary@iesanz.org
Website: www.iesanz.org





PRESIDENT'S MESSAGE

Welcome everyone to the June instalment of Arcus

The next Technical meeting is a visit to GM Poles at Richlands Time to be announced 14th August 2021

GM Poles would like to welcome IES QLD to Australia's largest pole factory located in Richlands, Brisbane. We would love to explain a little about what we do including:

- Upgrade hurdles: what to look out for when changing existing HID luminaires to LED
- How to design a pole: a crash course for landing a job as a pole engineer
- This goes with that: getting the right pole to suit the right light fitting
- Poles can be smart to: an introduction to multifunction structures
- Getting to the top: access options for pole mounted equipment

We would also love to take you into our factory and onto our 6m high viewing platform so you can see how we manufacture the structures that support what you do.

I am sure that the meeting will be a huge success so please try to come along

During our efforts to celebrate the 91st Year of the IES I am searching for old pictures from older Technical Events, IES dinners and award nights. If you have some in your possession, please share with us the pictures and back stories that highlight our rich history.

The online entry form for those entering Design Awards and Luminaire and Innovation Awards are now live so please check out the website to place your entries

That's it from me for this month. Enjoy this addition of Arcus. Stay safe and well

As always, please don't forget about our social media platforms:







Or feel free to message me at qldpresident@iesanz.org

Andrew Chase Queensland Chapter President qldsecretary@iesanz.org

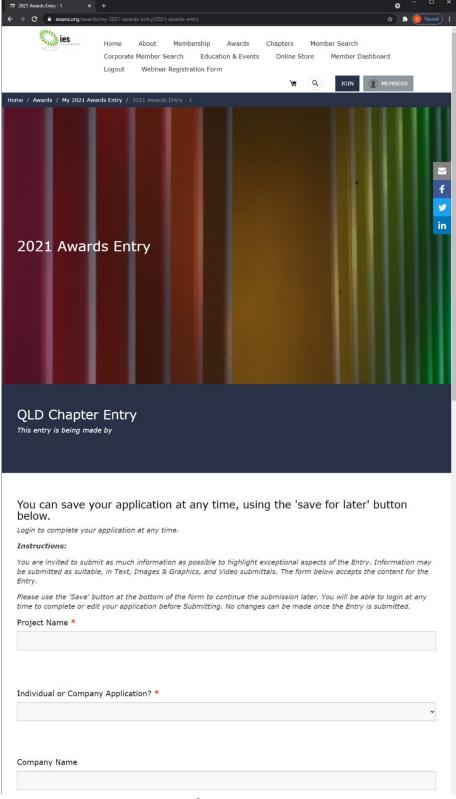




QUEENSLAND LIGHTING DESIGN & INNOVATION AWARDS.

Website entry forms have now been released for 2021. This year entries are open for both 2020 & 2021 submissions.

The 2021 LiDA application process is 100% online. The process has been simplified as per the following example:



Cont.





Company Email	
Company Phone Number	
Company Address	
Client	Location
2021 Award Category	
Application	
□ Technology □ Installation	
You can select multiple categories	
Noteable aspects of entry Text description of noteworthy aspects of entry	
,	
Images	
How many images would you like to upload?	
Select an answer	•
Maximum of 10 Jpeg files	
Video	
Video's will be uploaded as a URL link (YouTube link or similar).	
I would like to include a video in my entry	
Select an answer	•
Toom Cradita	
Team Credits You can add up to 5 Team Credits to your application	
How many Team Credits would you like to add?	
Select an answer	•
Proceed to Submit Save for later	
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Here is a direct link to the awards: : entry-to-awards-2021





TECHNICAL MEETING





ies QLD CHAPTER

IES
The Lighting Society
QLD Chapter

Welcomes you to attend a Technical Presentation hosted by GM Poles

WEDNESDAY 14TH JULY AT 12.30PM

GM Poles would like to welcome IES QLD to Australia's Largest pole factory located in Richlands, Brisbane.

The Presentation Topic

- "Pitfalls of changing existing HID to LED"
 - " A crash course as a pole engineer "
 - "The right pole to suit the right light"
- "An introduction to multifunction structures"
- " Access options for pole mounted equipment "



Address: 490 FREEMAN ROAD, RICHLAND QLD 4077
LUNCH & LIGHT REFRESHMENTS WILL BE PROVIDED

12.00PM ARRIVAL FOR 12.30PM START





OPPORTUNITIES

Business Development Manager | LED Lighting

Join a fast-growing Positive-Impact driven company with an impressive portfolio and happy team based in Pinkenba, Brisbane!

Our client is looking for an experienced Business Development Manager! They offer a flexible workplace with various benefits, and deliver architectural lighting, wholesale supply for commercial construction, and energy efficiency retrofits.

They focus on quality and lifespan, aesthetics, and architectural lighting. They are a distributor, a project manager, and a wholesaler.

** \$90k Base Salary + Car Allowance + Uncapped Commission (\$150k OTE) + Company Phone and iPad **

YOUR ROLE

- Nurture existing channel partners
- Undertake site audits using bespoke software so the design team can specify new lighting and generate proposals
- Present the business case to senior executives
- Record all data into the CRM
- Become part of the team driving business strategy
- Contact potential customers and generate new business
- Follow up existing leads and referrals from our partners

REQUIREMENTS

- Strong lighting experience minimum 4 years
- Proven track record of B2B sales
- Vehicle and drivers license
- Professional presentation and communication skills
- Experience selling energy efficiency retrofits
- Hunger to drive new sales and implement outbound sales campaigns
- Genuine commitment to sustainability and positive impact

PERKS AND BENEFITS

- Supportive backend team who will generate lighting designs and proposals so you can focus on client liaison and sales
- Level of creative control and input on business strategy
- Impressive existing client portfolio
- Monthly paid yoga or meditation (optional)
- Monthly financial literacy training for all staff to improve your personal finances (optional)
- Inbound leads provided
- Be part of something bigger positive impact company 50% profits donated to charity thousands of trees planted etc.

How To Apply

Send your resume to emily@wowrecruitment.com.au

Be sure to cover your 4+ years experience in lighting, personal commitment to generating positive impact, and B2B sales experience.





Click on logo to visit company's website

DMA Engineers	Eagle Lighting
engineers	eaglelightingaustralia Member of the Fagerhult Group'
Sylvania Schréder	GM Poles
SYLVANIA Schréder Experts in lightability**	M GM POLES
JSB SSB	Systems®
Light and Design Group LIGHT AND DESIGN GROUP	LSI Hamilton Lighting Systems Hamilton Lighting Systems™
Lumen8 Umen	Orca Solar ORCA SOLAR LIGHTING
Orion Solar	PROJECT 20
CRICH SOLAR Phylid	PROJECT 20 ARCHITECTURAL LIGHTING
valmont.	Versalux Vorsalux





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